

**Code** VOS  
**Company name** Viet Nam Ocean Shipping Joint Stock Company  
**Date** 04/27/2018  
**Subject** Resolution of Annual General Meeting 2018

**Content:**

Viet Nam Ocean Shipping Joint Stock Company announces the resolution of the 2018 Annual General Meeting dated April 27, 2018:

Article 1: Approving the report of Board of Directors.

Article 2: Approving the audited financial statements in 2017.

Article 3: Approving the performance in Term II (2013 - 2018):

No.	Item	Unit	Year				
			2013	2014	2015	2016	2017
1	Transport output	1,000 tons	5,486	5,148	6,276	5,613	7,202
2	Rotation output	Million Tkm	29,239	12,117	19,878	15,898	20,235
3	Total revenue	VND billion	2,431	2,275	1,702	1,311	1,918
	<i>Revenue from transport</i>	<i>VND billion</i>	2,051	1,890	1,502	1,130	1,594
4	Profit before tax	VND billion	-187	25	-295	-354	23

Article 4: Approving the business plan for 2018:

No.	Item	Unit	Reality in 2017	Plan for 2018	Comparison (%)
1	Transport output	1,000 T	7,203	6,200	86.08
2	Total revenue	VND billion	1,918	1,401	73.04
	<i>Revenue from transport</i>	<i>VND billion</i>	1,594	1,281	80.36
3	Profit before tax	VND billion	22.78		
4	EBITDA	VND billion	212	206	97.17

Article 5: Approving the business plan for Term III (2018 - 2023):

No.	Item	Unit	Year				
			2018	2019	2020	2021	2022
1	Transport output	1,000 tons	6,200	6,300	6,400	6,600	6,800
2	Total revenue	VND billion	1,401	1,571	1,512	1,386	1,496
	<i>Revenue from transport</i>	<i>VND billion</i>	1,281	1,280	1,233	1,358	1,492

3	Profit before tax	VND billion	-	82	156	17	59
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**Article 6:** Approving the election result of the Board of Directors and Board of Supervisors for Term III (2018 – 2023):

1. Members of the Board of Directors:

- Mr. Bui Viet Hoai
- Mr. Cao Minh Tuan
- Mr. Le Viet Tien
- Mr. Nguyen Quoc Cuong
- Ms. Nguyen Thi Minh Ngoc
- Mr. Pham Dang Khoa
- Ms. Do Thanh Nga

2. Members of the Board of Supervisors:

- Mr. Do Tuan Nam
- Ms. Ngo Thi Hong Hanh

**Article 8:** Approving the remuneration of the Board of Directors and the Board of Supervisors in 2017 and plan for 2018:

<b>Item</b>	<b>Unit</b>	<b>Reality 2017</b>	<b>Plan 2018</b>
Remuneration of the Board of Directors	VND million	288	290
Remuneration of the Board of Supervisors	VND million	60	85

Article 9: Approving the amendment to the Articles of Association and the internal governance regulation.

Article 10: Approving the report of the Board of Supervisors and authorizing the Board of Directors to choose one of three following audit companies to audit VOS' financial statements in 2018:

- A&C;
- VACO;
- AASC.

Article 11: This resolution takes was adopted on April 27, 2018.